



POWER CHOICES©

*Connecting People and Businesses
With Health and Wealth*

*Seek
New Frontiers*

June 2005

Power Choice #6– New Frontiers – Laura Novakowski

Are you feeling rejected and tested? Has life lost its clarity and direction? Recently, a colleague shared why it became imperative to find a different perspective. Due to an unusual turn of events, she had some critical choices to make! It started early and continued to become more challenging as the day progressed.

First, she met with her top client only to learn that her services were no longer required. The president of the company confided that it was not personal, but they had found a vendor that could provide the services for a better price. Now this client had been the mainstay of her company's business. She left the meeting slightly dazed.

Next, she was meeting with a new client. The client told her things had changed and now he didn't have the resources to fund the project. He told her to call back in six months.

Third appointment, an executive from a new company that had called her, you guessed it, was no longer with the company. She was really faced with a dilemma - 3 major clients were snapped right out of reach. What could she do? What would you do?

This all happened before noon. Have a few drinks? Leave town? Take a nap? On the car seat next to her was a blank legal pad, she decided to start writing. At this point, 90% of her business was gone. "How did this happen?" she asked herself. She started again on fresh approaches and by 5PM that day she had a new client and 3 new prospects. Since then, her top client has already called her back.

At times like this, it is not helpful to be faint hearted or passive. Now is the time to become a crusader, an adventurer. If we had to find the resources, time, money and people to help us save a life, what could we and would do? Our businesses and our lives will always be dared and disputed. New frontiers allows us to become more creative, more entrepreneurial, more pioneering than ever before!

The choice for you is to **be** an explorer and go after **those new frontiers!**

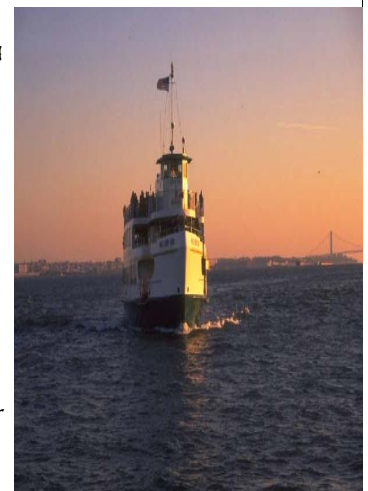
Laura Novakowski, *Positive Power Strategies, Inc.,
Creating Health and Wealth for People and Businesses*

Choices to Ponder

- I choose to treat life like an adventure!
- I choose to think outside the box!

"You may live in an imperfect world but the (new) frontiers are not closed and the doors are not all shut."

Maxwell Maltz



A Pioneer in Self development !

Maxwell Maltz
New Faces,
New Futures

To Boldly Go....

Leanne Hoagland-Smith

"After all these years, I am still involved in the process of self-discovery. It's better to explore life and make mistakes than to play it safe. Mistakes are part of the dues one pays for a full life."

Sophia Loren

For the first time in many years, Star Trek Fans will no longer be able to explore those new frontiers where no man has gone before. Thank heaven for reruns, videos and DVD's! One reason for the success of this TV series is because the storyline appealed to the human desire to **explore the unknown**. Our curiosity of what's around the corner to the next solar system and our capability to deal with unexpected challenges propel us forward even when circumstances may start us behind the starting line.

Now, imagine for a moment what's around the corner for you. *Where do you wish to go with your life? Can you vividly describe what you look like, where you are, what you are doing and most importantly how are you **feeling** as you boldly go forth?*

Now, the hard question, *Why aren't you where you wish to be?* If you truly desire to be somewhere else in your life, looking maybe a little differently, doing something that you always wanted to do and feeling like you haven't felt like in years, then *what's holding you back from pushing forward to this new frontier?* The answer is simply - You!

You are the greatest obstacle to going where no one else has gone before. Of course, you may not reach the far edges of the galaxy, but who says you can't imagine them, draw them or even write them. And none of these actions can take place, unless you have an idea of what excites you - **your passion** - and why you are here on this earth at this time and place - **your purpose**.

Have you taken the time to explore your passions? What as some have said lights the "fire in your belly?" Think back to when you were younger and what did you truly enjoy doing. Are you doing that now?



Much has been written about discovering your purpose. To me, purpose answers the simple question of "**Why am I here?**" To better understand my purpose, involves me identifying those gifts that I bring to the "table of life." What is interesting to note, is that many times our gifts are also our core values.

To explore new frontiers, begins by exploring those frontiers within you. And as always, **that choice is yours**.

Leanne Hoagland-Smith, **ADVANCED SYSTEMS**, the **Performance Specialist**

Connecting the 3 P's of passion, purpose and performance

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Complete the following power choice inventory...

- Are you willing to use your mind **differently** to solve a problem?
- Do you take a blank sheet of paper to **open up** others and yourself to a new approach to a longstanding problem?
- Can you **investigate** new ways to approach an old and seemingly tired situations?
- Can you **learn** something new from an old acquaintance or a mentor?
- Will you **go after** a new project even if you are unsure of the terrain?
- Can you **see** that life is an adventure?
- Is it time to **explore** new frontiers?

Conduct your "Choices Inventory" in conjunction with the action planner found on the last page of this newsletter. Finding your motivation will help you to find your *magical potential and go beyond purpose to achievement* to making your dreams a reality and making conscious choices that will invent the life **you** desire.

"Where there is an open mind there will always be a (new) frontier."
Charles F. Kettering



"The principle mark of genius is not perfection but originality, the opening of new frontiers."
Arthur Koestler

If you are interested in learning more about processes that help you and your organization implement power choice strategies and improve results, please contact us at:

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Action Plan Exercise: Power Choice #6 - Choose a New Frontier

1. Describe a situation that currently where you feel **trapped** or **boxed in**

2. Describe the **feelings** that you are experiencing in this situation (for example: sad, tired...)

3. Describe **actions** that you can take to help you to be more creative and enterprising

4. Now describe what **will** happen as a result of **choosing** a new frontier

*Please contact Leanne or Laura if you are willing to sharing your responses.
We would love to hear from you.*

If you are interested in a keynote or seminar to excite the
M.A.G.I.C.A.L.™ Potential: Going Beyond Purpose to Achievement
for you or your people, please contact:

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